

# ***Renewals Report for the Fiscal Year of July 1, 2014 to June 30, 2015***

**As of 3/16/2015**

| <b>Type of Renewals</b>                       | <b>2014</b> |               |                  |                |                 |                 |                 |
|---|-------------|---------------|------------------|----------------|-----------------|-----------------|-----------------|
|   | <b>July</b> | <b>August</b> | <b>September</b> | <b>October</b> | <b>November</b> | <b>December</b> | <b>1st Half</b> |
| Motor Vehicles                                | 1,053,742   | 689,201       | 1,401,547        | 1,126,724      | 1,061,480       | 1,654,973       | 6,987,667       |
| Vessels                                       | 53,836      | 30,807        | 64,920           | 52,356         | 87,007          | 57,492          | 346,418         |
| Mobile Homes                                  | 1,575       | 1,452         | 1,080            | 27,391         | 42,533          | 148,592         | 222,623         |
| Total Renewals *                              | 1,109,153   | 721,460       | 1,467,547        | 1,206,471      | 1,191,020       | 1,861,057       | 7,556,708       |
| * Total includes the following services below |             |               |                  |                |                 |                 |                 |
| <b>Type of Service</b>                        |             |               |                  |                |                 |                 |                 |
| Internet Renewals                             | 187,574     | 139,248       | 270,924          | 220,608        | 195,468         | 267,619         | 1,281,441       |

| <b>Type of Renewals</b>                       | <b>2015</b>    |                 |              |              |            |             |                 |
|---|----------------|-----------------|--------------|--------------|------------|-------------|-----------------|
|   | <b>January</b> | <b>February</b> | <b>March</b> | <b>April</b> | <b>May</b> | <b>June</b> | <b>2nd Half</b> |
| Motor Vehicles                                | 1,211,474      | 1,039,177       |              |              |            |             | 2,250,651       |
| Vessels                                       | 50,074         | 48,966          |              |              |            |             | 99,040          |
| Mobile Homes                                  | 47,036         | 9,973           |              |              |            |             | 57,009          |
| Total Renewals *                              | 1,308,584      | 1,098,116       |              |              |            |             | 2,406,700       |
| * Total includes the following services below |                |                 |              |              |            |             |                 |
| <b>Type of Service</b>                        |                |                 |              |              |            |             |                 |
| Internet Renewals                             | 212,951        | 199,383         |              |              |            |             | 412,334         |

| <b>Type of Renewals</b>                       | <b>Year To Date</b> |                 |            |
|---|---------------------|-----------------|------------|
|   | <b>1st Half</b>     | <b>2nd Half</b> | <b>YTD</b> |
| Motor Vehicles                                | 6,987,667           | 2,250,651       | 9,238,318  |
| Vessels                                       | 346,418             | 99,040          | 445,458    |
| Mobile Homes                                  | 222,623             | 57,009          | 279,632    |
| Total Renewals *                              | 7,556,708           | 2,406,700       | 9,963,408  |
| * Total includes the following services below |                     |                 |            |
| <b>Type of Service</b>                        |                     |                 |            |
| Internet Renewals                             | 1,281,441           | 412,334         | 1,693,775  |